

# DISC Personality Profile Summaries - page 1

## **D Personalities - Decisive / Dominant / Direct / Determined - Lion**

"D" personalities are decisive, dominant, direct, determined, task-oriented, organized, outgoing, and outspoken.

**As you embrace these strengths, also make sure to:**

- Listen attentively to others.
- Support other team members.
- Invest in personal relationships.
- Balance controlling and domineering tendencies.
- Value the opinions, feelings, and desires of others.



**High "D"s are - Driven, Ambitious, Strong-Willed**

**Low "D"s are - Unobtrusive, Cautious, Agreeable**

## **I Personalities - Influential / Interactive - Otter**

"I" personalities are influential, interactive, witty, easygoing, outgoing, and people-oriented.

**As you embrace these strengths, also make sure to:**

- Be aware of tasks that need to be accomplished.
- Balance your emotions, words, and actions.
- Remember to consider details and facts.
- Slow down your pace for others when necessary.
- Listen attentively to others instead of only talking.
- Choose thoughtful decision-making over impulsive decision-making.



**High "I"s are - Enthusiastic, Warm, Persuasive**

**Low "I"s are - Logical, matter-of-Fact, Incisive**

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### **S Personalities - Steady / Stabilizing - Golden Retriever**

"S" personalities are steady, stable, analytical, introverted, and people-oriented.

**As you embrace these strengths, also make sure to:**

- Take initiative.
- Practice flexibility.
- Approach confrontation constructively.
- Be direct in your interactions when necessary.
- Realize that change can be healthy and be willing to adapt.
- Consider the overall goals of your family or group, not just specific procedures.



**High "S"s are - Loyal, Relaxed, Passive, Patient**

**Low "S"s are - Impulsive, Eager, Flexible, Restless**

### **C Personalities - Compliant / Cautious / Competent - Beaver**

"C" personalities are compliant, cautious, competent, task-oriented, goal oriented, and introverted.

**As you embrace these strengths, also make sure to:**

- Be decisive when necessary.
- Cultivate personal relationships.
- Be open to others' ideas and methods.
- Balance your focus between facts and people.
- Focus on doing the right things, not just doing things right.
- Help others accomplish their goals.



**High "C"s are - Detail Oriented, Conventional, Exacting**

**Low "C"s are - Arbitrary, Unbending, Unsystematic**